

JOE MOROLONG LOCAL MUNICIPALITY



PERFORMANCE AGREEMENT

MADE AND ENTERED INTO BY AND BETWEEN:
**THE MUNICIPALITY OF JOE MOROLONG AS REPRESENTED
BY THE ACTING MUNICIPAL MANAGER:
MR TATOLO JOB GOPETSE**

AND

**THE EMPLOYEE OF THE MUNICIPALITY
DIRECTOR: FINANCE DEPARTMENT
MRS BOIPELO DORCAS MOTLHAPING**

FOR THE

FINANCIAL YEAR: 1 JULY 2017 – 30 JUNE 2018

[Handwritten signatures and initials]
B.M.
m.v.m R.M.

PERFORMANCE AGREEMENT

ENTERED INTO BY AND BETWEEN:

The Municipality of Joe Morolong Local Municipality herein represented by Mr. TJ Gopetse in his capacity as the Acting Municipal Manager (hereinafter referred to as the **Employer** or Supervisor)

And

Mrs B.D Motlhaping as the Employee of the Municipality of Joe Morolong Local Municipality (hereinafter referred to as the **Employee**).

WHEREBY IT IS AGREED AS FOLLOWS:

1. INTRODUCTION

- 1.1 The **Employer** has entered into a contract of employment with the **Employee** in terms of section 57(1)(a) of the Local Government: Municipal Systems Act 32 of 2000 ("the Systems Act"). The **Employer** and the **Employee** are hereinafter referred to as "the Parties".
- 1.2 Section 57(1)(b) of the Systems Act, read with the Contract of Employment concluded between the parties, requires the parties to conclude an annual performance Agreement.
- 1.3 The parties wish to ensure that they are clear about the goals to be achieved, and secure the commitment of the **Employee** to a set of outcomes that will secure local government policy goals.
- 1.4 The parties wish to ensure that there is compliance with Sections 57(4A), 57(4B) and 57(5) of the Systems Act.

2. PURPOSE OF THIS AGREEMENT

The purpose of this Agreement is to -

- 2.1 Comply with the provisions of Section 57(1)(b),(4A),(4B) and (5) of the Systems Act as well as the Contract of Employment entered into between the parties;
- 2.2 Specify objectives and targets established for the **Employee** and to communicate to the **Employee** the **Employer's** expectations of the **Employee's** performance expectations and accountabilities;
- 2.3 Specify accountabilities as set out in the Performance Plan (Annexure A);
- 2.4 Monitor and measure performance against set targeted outputs;
- 2.5 Use the Performance Agreement and Performance Plan as the basis for assessing the suitability of the **Employee** for permanent employment and/or to assess whether the **Employee** has met the performance expectations applicable to her[’] job;

J.Gopetse
B.D.Motlhaping
M.V.M R.M

- 2.6 Appropriately reward the **Employee** in accordance with the **Employer's** performance management policy in the event of outstanding performance; and
- 2.7 Give effect to the **Employer's** commitment to a performance-orientated relationship with the **Employee** in attaining equitable and improved service delivery.

3 COMMENCEMENT AND DURATION

- 3.1 This Agreement will commence on the **1st July 2016** and will remain in force until **30 June 2017**, where after a new Performance Agreement, Performance Plan and Personal Development Plan shall be concluded between the parties for the next financial year or any portion thereof.
- 3.2 The parties will review the provisions of this Agreement during June each year. The parties will conclude a new Performance Agreement and Performance Plan that replaces this Agreement at least once a year by not later than the beginning of each successive financial year.
- 3.3 This Agreement will terminate on the termination of the **Employee's** contract of employment for any reason.
- 3.4 The content of this Agreement may be revised at any time during the above-mentioned period to determine the applicability of the matters agreed upon.
- 3.5 If at any time during the validity of this Agreement the work environment alters (whether as a result of government or council decisions or otherwise) to the extent that the contents of this Agreement are no longer appropriate, the contents shall immediately be revised.

4 PERFORMANCE OBJECTIVES

- 4.1 The Performance Plan (Annexure A) sets out-
 - 4.1.1 The performance objectives and targets that must be met by the **Employee**; and
 - 4.1.2 The time frames within which those performance objectives and targets must be met.
- 4.2 The performance objectives and targets reflected in Annexure A are set by the **Employer** in consultation with the **Employee** and based on the Integrated Development Plan and the Budget of the **Employer**, and shall include key objectives; key performance indicators; target dates and weightings.
- 4.3 The key objectives describe the main tasks that need to be done. The key performance indicators provide the details of the evidence that must be provided to show that a key objective has been achieved. The target dates describe the timeframe in which the work must be achieved. The weightings show the relative importance of the key objectives to each other.

4.4 The Employee's performance will, in addition, be measured in terms of contributions to the goals and strategies set out in the Employer's Integrated Development Plan.

5 PERFORMANCE MANAGEMENT SYSTEM

5.1 The Employee agrees to participate in the performance management system that the Employer adopts or introduces for the Employer, management and municipal staff of the Employer.

5.2 The Employee accepts that the purpose of the performance management system will be to provide a comprehensive system with specific performance standards to assist the Employer, management and municipal staff to perform to the standards required.

5.3 The Employer will consult the Employee about the specific performance standards that will be included in the performance management system as applicable to the Employee.

6 THE EMPLOYEE AGREES TO PARTICIPATE IN THE PERFORMANCE MANAGEMENT AND DEVELOPMENT SYSTEM THAT THE EMPLOYER ADOPTS

6.1 The Employee undertakes to actively focus towards the promotion and implementation of the KPs (including special projects relevant to the employee's responsibilities) within the local government framework.

6.2 The criteria upon which the performance of the Employee shall be assessed shall consist of two components, both of which shall be contained in the Performance Agreement.

- 6.2.1 The Employee must be assessed against both components, with a weighting of 80:20 allocated to the Key Performance Areas (KPs) and the Core Managerial Competencies (CMCs) respectively.
- 6.2.2 Each area of assessment will be weighted and will contribute a specific part to the total score.
- 6.2.3 KPs covering the main areas of work will account for 80% and CMCs will account for 20% of the final assessment.

6.3 The Employee's assessment will be based on her performance in terms of the outputs/ outcomes (performance indicators) identified as per attached Performance Plan (**Annexure A**), which are linked to the KPs, and will constitute 80% of the overall assessment result as per the weightings agreed to between the Employer and Employee:

| Key Performance Areas (KPA's) | Weighting |
|--|-------------|
| Basic Service Delivery | 08 |
| Municipal Institutional Development and Transformation | 04 |
| Local Economic Development (LED) | 04 |
| Municipal Financial Viability and Management | 64 |
| Good Governance and Public Participation | 20 |
| Total | 100% |

- 6.4 The CMCs will make up the other 20% of the **Employee**'s assessment score. CMCs that are deemed to be most critical for the **Employee**'s specific job should be selected (✓) from the list below as agreed to between the **Employer** and **Employee**:

Agree

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| CORE COMPETENCY REQUIREMENTS FOR EMPLOYEES | | |
|---|---|--------|
| CORE MANAGERIAL COMPETENCIES (CMC) | V | WEIGHT |
| Strategic Capability and leadership | | 10 |
| Programme and Project Management | | 5 |
| Financial Management | | 10 |
| Change Management | | 5 |
| Knowledge Management | | 5 |
| Service Delivery Innovation | | 5 |
| Problem Solving and Analytical Thinking | | 5 |
| People and Diversity Management | | 5 |
| Client Orientation and Customer Focus | | 5 |
| Communication | | 5 |
| Accountability and Ethical Conduct | | 10 |
| Policy conceptualisation and implementation | | 5 |
| Mediation skills | | 5 |
| Advanced negotiation skills | | 5 |
| Advanced influencing skills | | 5 |
| Partnership and Stakeholder Relations | | 5 |
| Supply Chain Management | | 5 |
| | | 100% |

7. EVALUATING PERFORMANCE

7.1 The Performance Plan (Annexure A) to this Agreement sets out -

- 7.1.1 The standards and procedures for evaluating the **Employee's** performance; and
- 7.1.2 The intervals for the evaluation of the **Employee's** performance.

7.2 Despite the establishment of agreed intervals for evaluation, the **Employer** may in addition review the **Employee's** performance at any stage while the contract of employment remains in force.

7.3 Personal growth and development needs identified during any performance review discussion must be documented in a Personal Development Plan as well as the actions agreed to and implementation must take place within set time frames.

7.4 The **Employee's** performance will be measured in terms of contributions to the goals and strategies set out in the **Employer's** IDP.

7.5 The annual performance appraisal will involve:

7.5.1 Assessment of the achievement of results as outlined in the performance plan:

- (a) Each KPA should be assessed according to the extent to which the specified standards or performance indicators have been met and with due regard to ad hoc tasks that had to be performed under the KPA.
- (b) An indicative rating on the five-point scale should be provided for each KPA.
- (c) The applicable **assessment rating calculator** (refer to paragraph 6.5.3 below) must then be used to add the scores and calculate a final KPA score.

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7.5.2 Assessment of the CMCs

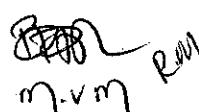
- (a) Each CMC should be assessed according to the extent to which the specified standards have been met.
- (b) An indicative rating on the five-point scale should be provided for each CMC.
- (c) The applicable **assessment rating calculator** (refer to paragraph 6.5.1) **must then be used to add the scores and calculate a final CMC score.**

7.5.3 Overall rating

An overall rating is calculated by using the applicable **assessment-rating calculator**. Such overall rating represents the outcome of the performance appraisal.

7.6 The assessment of the performance of the **Employee** will be based on the following rating scale for KPA's and CMCs:

| Level | Terminology | Description | Rating | | | | |
|-------|--|---|--------|---|---|---|---|
| | | | 1 | 2 | 3 | 4 | 5 |
| 5 | Outstanding performance | Performance far exceeds the standard expected of an employee at this level. The appraisal indicates that the Employee has achieved above fully effective results against all performance criteria and indicators as specified in the PA and Performance plan and maintained this in all areas of responsibility throughout the year. | | | | | |
| 4 | Performance significantly above expectations | Performance is significantly higher than the standard expected in the job. The appraisal indicates that the Employee has achieved above fully effective results against more than half of the performance criteria and indicators and fully achieved all others throughout the year. | | | | | |
| 3 | Fully effective | Performance fully meets the standards expected in all areas of the job. The appraisal indicates that the Employee has fully achieved effective results against all significant performance criteria and indicators as specified in the PA and Performance Plan. | | | | | |
| 2 | Not fully effective | Performance is below the standard required for the job in key areas. Performance meets some of the standards expected for the job. The review/assessment indicates that the employee has achieved below fully effective results against more than half the key performance criteria and indicators as specified in the PA and Performance Plan. | | | | | |

| Level | Terminology | Description | Rating | | | | |
|-------|--------------------------|---|--------|---|---|---|---|
| | | | 1 | 2 | 3 | 4 | 5 |
| 1 | Unacceptable performance | Performance does not meet the standard expected for the job. The review/assessment indicates that the employee has achieved below fully effective results against almost all of the performance criteria and indicators as specified in the PA and Performance Plan. The employee has failed to demonstrate the commitment or ability to bring performance up to the level expected in the job despite management efforts to encourage improvement. | | | | | |

7.7 For purposes of evaluating the performance of the **Employee**, an evaluation panel constituted by the following persons will be established –

- 7.7.1 Municipal Manager
- 7.7.2 Chairperson of the Audit Committee;
- 7.7.3 A member of EXCO;
- 7.7.4 Municipal Manager
- 7.7.5 Manager responsible for Human Resources (secretariat)

8. SCHEDULE FOR PERFORMANCE REVIEWS

8.1 The performance of each **Employee** in relation to her performance agreement shall be reviewed on the following dates with the understanding that reviews in the first and third quarter may be verbal if performance is satisfactory:

| | | |
|----------------|---|--------------------|
| First quarter | : | July – September |
| Second quarter | : | October – December |
| Third quarter | : | January – March |
| Fourth quarter | : | April – June |

8.2 The **Employer** shall keep a record of the mid-year review and annual assessment meetings.

8.3 Performance feedback shall be based on the **Employer's** assessment of the **Employee's** performance.

8.4 The **Employer** will be entitled to review and make reasonable changes to the provisions of Annexure "A" from time to time for operational reasons. The **Employee** will be fully consulted before any such change is made.

8.5 The **Employer** may amend the provisions of Annexure A whenever the performance management system is adopted, implemented and/or amended as the case may be. In that case the **Employee** will be fully consulted before any such change is made.

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9. DEVELOPMENTAL REQUIREMENTS

The Personal Development Plan (PDP) for addressing developmental gaps is attached as Annexure B.

10. OBLIGATIONS OF THE EMPLOYER

10.1 The Employer shall –

- 10.1.1 Create an enabling environment to facilitate effective performance by the employee;
- 10.1.2 Provide access to skills development and capacity building opportunities;
- 10.1.3 Work collaboratively with the **Employee** to solve problems and generate solutions to common problems that may impact on the performance of the **Employee**;
- 10.1.4 on the request of the **Employee** delegate such powers reasonably required by the **Employee** to enable her to meet the performance objectives and targets established in terms of this Agreement; and
- 10.1.5 Make available to the **Employee** such resources as the **Employee** may reasonably require from time to time to assist her to meet the performance objectives and targets established in terms of this Agreement.

11. CONSULTATION

- 11.1 The **Employer** agrees to consult the **Employee** timeously where the exercising of the powers will have amongst others –
 - 11.1.1 A direct effect on the performance of any of the **Employee**'s functions;
 - 11.1.2 Commit the **Employee** to implement or to give effect to a decision made by the **Employer**; and
 - 11.1.3 A substantial financial effect on the **Employer**.
- 11.2 The **Employer** agrees to inform the **Employee** of the outcome of any decisions taken pursuant to the exercise of powers contemplated in 11.1 as soon as is practicable to enable the **Employee** to take any necessary action without delay.

12. MANAGEMENT OF EVALUATION OUTCOMES

- 12.1 The evaluation of the **Employee**'s performance will form the basis for rewarding outstanding performance or correcting unacceptable performance.
- 12.2 A performance bonus of 5% to 14% of the inclusive annual remuneration package may be paid to the **Employee** in recognition of outstanding performance.
- 12.3 The **Employee** will be eligible for progression to the next higher remuneration package, within the relevant remuneration band, after completion of at least twelve months (12) service at the current remuneration package on 30 June (end of financial year) subject to a fully effective assessment.
- 12.4 In the case of unacceptable performance, the **Employer** shall –

[Signature]

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M.V.N*

- 12.4.1 Provide systematic remedial or developmental support to assist the **Employee** to improve her performance; and
- 12.4.2 After appropriate performance counselling and having provided the necessary guidance and/ or support as well as reasonable time for improvement in performance, the **Employer** may consider steps to terminate the contract of employment of the **Employee** on grounds of unfitness or incapacity to carry out her duties.

13. DISPUTE RESOLUTION

- 13.1 Any disputes about the nature of the **Employee's** performance agreement, whether it relates to key responsibilities, priorities, methods of assessment and/ or any other matter provided for, shall be mediated by –
 - 13.1.1 The MEC for Cooperative Governance, Human Settlement and Traditional Affairs in the province within thirty (30) days of receipt of a formal dispute from the **Employee**; or
 - 13.1.2 Any other person appointed by the MEC.
- 13.2 In the event that the mediation process contemplated above fails, clause 19.3 of the Contract of Employment shall apply.

14. GENERAL

- 14.1 The contents of this agreement and the outcome of any review conducted in terms of Annexure A may be made available to the public by the **Employer**.
- 14.2 Nothing in this agreement diminishes the obligations, duties or accountabilities of the **Employee** in terms of her contract of employment, or the effects of existing or new regulations, circulars, policies, directives or other instruments.

Thus done and signed at Joe Mordang LN on this the 18 day of July 2017

AS WITNESSES:

1. M.V. Mordang

B. Mordang
EMPLOYEE

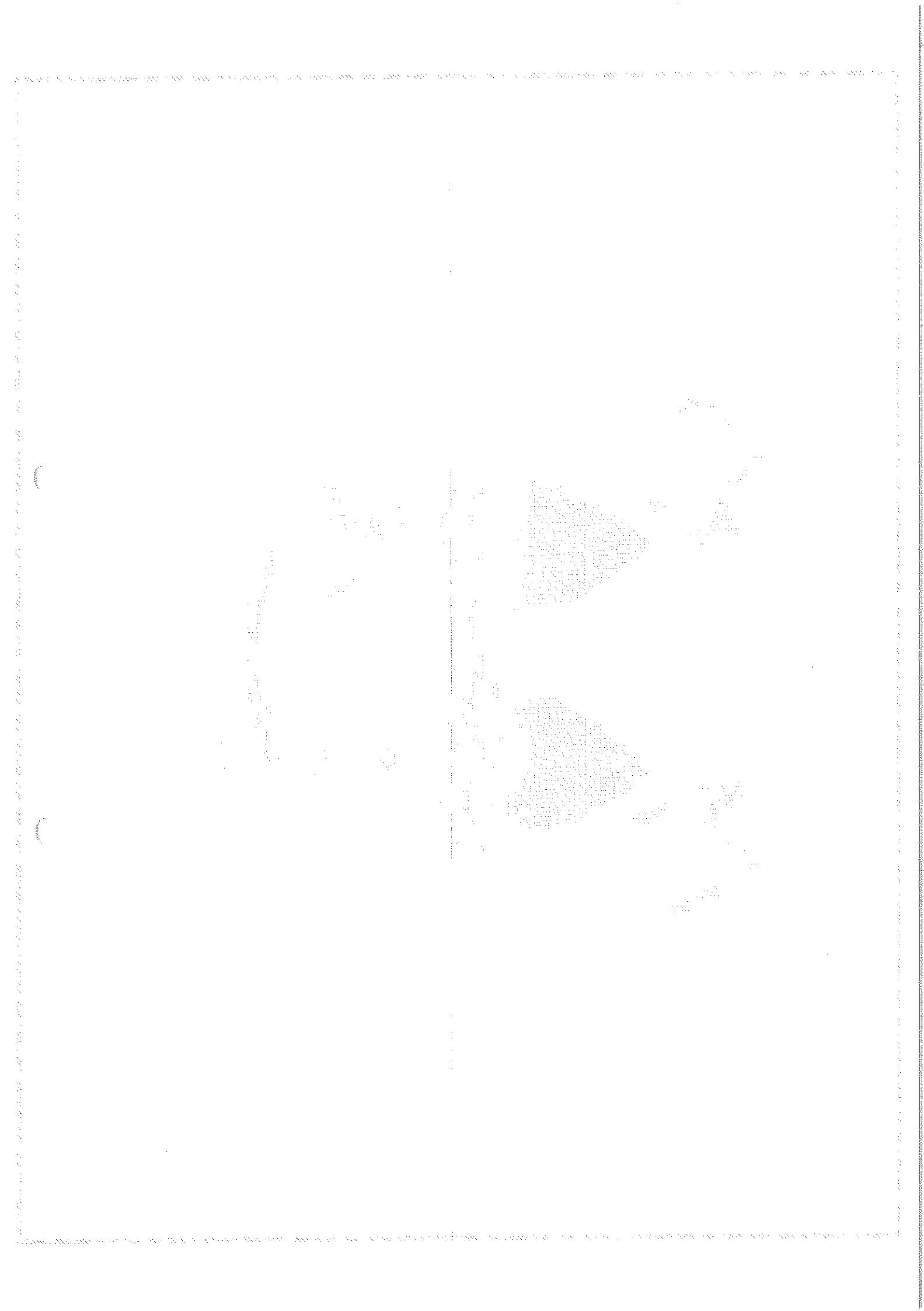
2. Pillie

C. Pillie
MUNICIPAL MANAGER

AS WITNESSES:

1. M.P. Mordang

2. T.D.



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2017/18

FINANCE TECHNICAL SERVICE DELIVERY AND BUDGET IMPLEMENTATION PLAN (SDBIP)

BUDGET AND TREASURY OFFICE



**JOE MOROLONG
LOCAL MUNICIPALITY**

R.W.
B.P.
m.v.m

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CHAPTER 2

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CHAPTER 1

1. Executive Summary

1.1. Departmental Purpose

The Finance Department is committed to providing timely, accurate, clear and complete information and support to other departments and the community at large.

1.2. Functions of the Department

- To provide the efficient and effective financial management and business operations.
- To improve strategies for the improvement of revenue, i.e. debt management.
- To provide accurate and relevant financial information for decision making.
- Ensure financial prudent compliance with Internal Audit and unqualified audits by the Auditor General.
- To enhance efficient and effective expenditure and supply chain management.
- To promote local economic development and job creation.
- Maintain the municipal asset register
- Management of cash and bank
- Compliance with relevant legislation

1.3. Link with the Top Layer SDBIP

1.3.1. Lead department Objectives

- Manage Revenue section
- Manage Budget and treasury section
- Sustain Financial Management
- Manage Supply chain management & asset management section
- Cash flow management
- Promote good governance
- Ensure effective budget management

1.3.2. Support from other departments

| LEAD FUNCTION | SUPPORT EXPECTED |
|--|--|
| ▪ Manage Revenue section | Recruiting and retention of suitably skilled candidate, and ensuring that staff members adhere to continuous professional development. Timous response on repairs and maintenance of revenue yielding infrastructure. |
| ▪ Manage Budget and treasury section | Submission of all supporting documents by all relevant departments which will necessitate submission of credible information as per the legislation. Adherence to the procurement plan by all departments to ensure compliance with the approved budget. Avoidance of irregular, fruitless and wasteful expenditure. |
| ▪ Manage Supply chain management section | Centralising all procurements to the SCM section. Submission of requests to SCM timeously. Timous submission of procurement plans to necessitate accurate and speedily procurement process. |
| ▪ Manage asset management section | Safeguarding all inventories (assets) under their custody. Reporting to Asset Management section all donated assets for inclusion in the FAR. Reporting all broken or faulty assets to the Asset Management section timeously so that necessary adjustments and insurance claims can be made. |
| ▪ Ensure effective budget management | Adherence to the procurement plan by all departments to ensure compliance with the approved budget. |

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1.3.3. Support to Other departments

| LEAD FUNCTION | SUPPORT EXPECTED |
|--|---|
| ▪ Manage Revenue section | Submission of information relating to other services provided by the departments to enable correct invoicing. Timous submission of invoices for services rendered by other departments. |
| ▪ Manage Budget and treasury section | Regular update of the system which will enable other departments to know the extent of their respective expenditure on the approved budget. |
| ▪ Manage Supply chain management section | Submit financial information needed to all departments for their regular reporting. Render procurement services to all departments Coordination of asset management |
| ▪ Manage asset management section | Provide monthly income and expenditure reports to other departments |
| ▪ Ensure effective budget management | Ensure adherence of budget management regulations |

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1.4. Human Resources

All Finance employees as indicated on the latest organogram of the Department, namely,

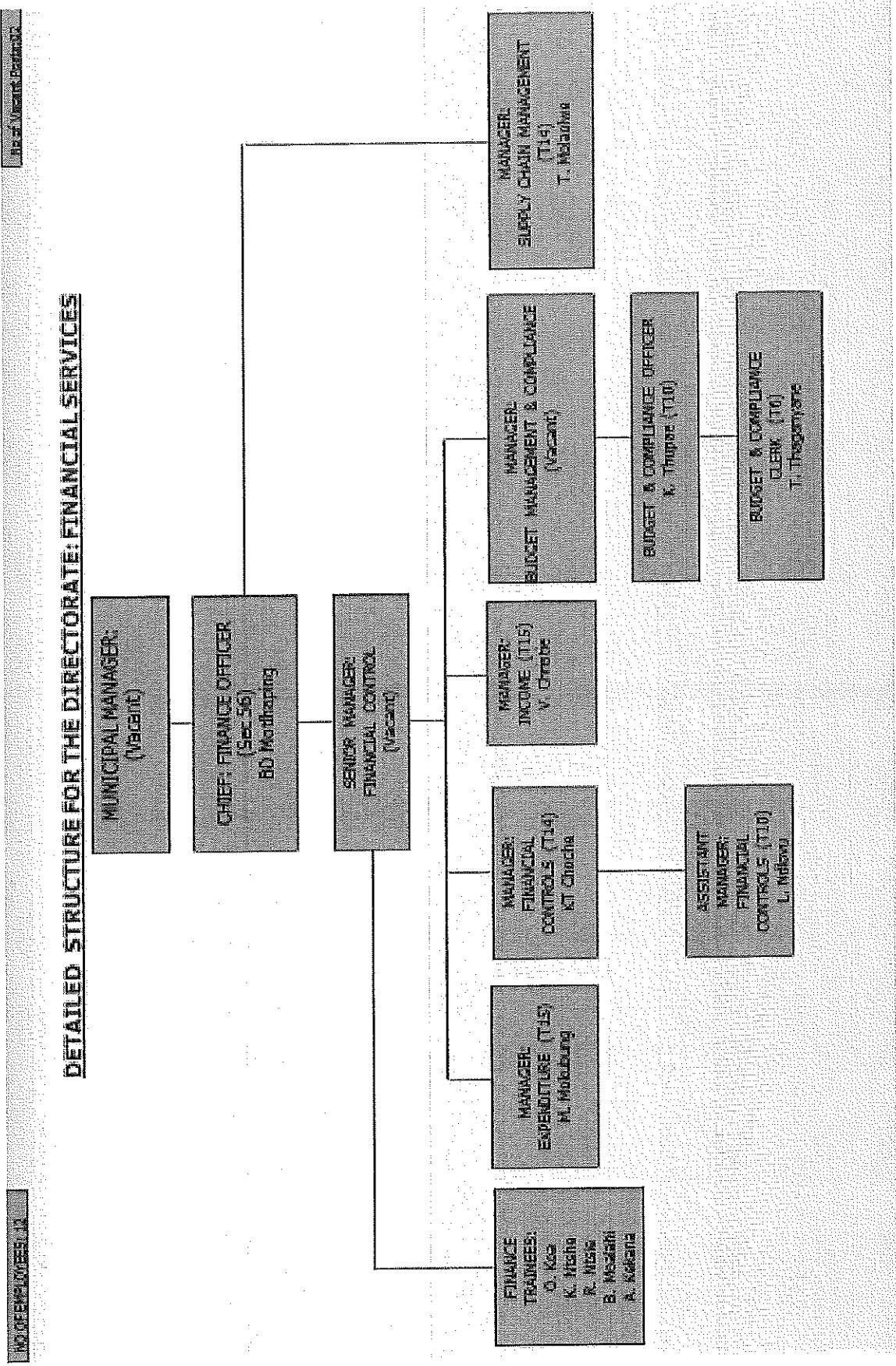
- 1 Chief Finance Officer
- 1 Senior Manager: Income and Expenditure
- 1 Manager: Financial Controller
- 1 Manager: Expenditure
- 1 Manager: Income
- 1 Manager Supply chain management
- 1 Budget and Compliance Officer
- 13 Other finance staff members
- 5 Finance Interns
- 5 vacancy to be filled this Financial Year.

1.4.1. Staffing Information

| EMPLOYEE TYPE | GENDER | | TOTAL IN NUMBER |
|------------------------------|-----------|-----------|-----------------|
| | MALE | FEMALE | |
| Chief Financial Officer | | 1 | 1 |
| Expenditure Unit | | 8 | 8 |
| Income Unit | 7 | 5 | 12 |
| Supply Chain Management Unit | 6 | 3 | 9 |
| Financial Control | | 2 | 2 |
| Budget and Compliance | 1 | 1 | 2 |
| Interns | 1 | 4 | 5 |
| TOTAL | 15 | 24 | 39 |

TOTAL COSTS R 10,827,085.44

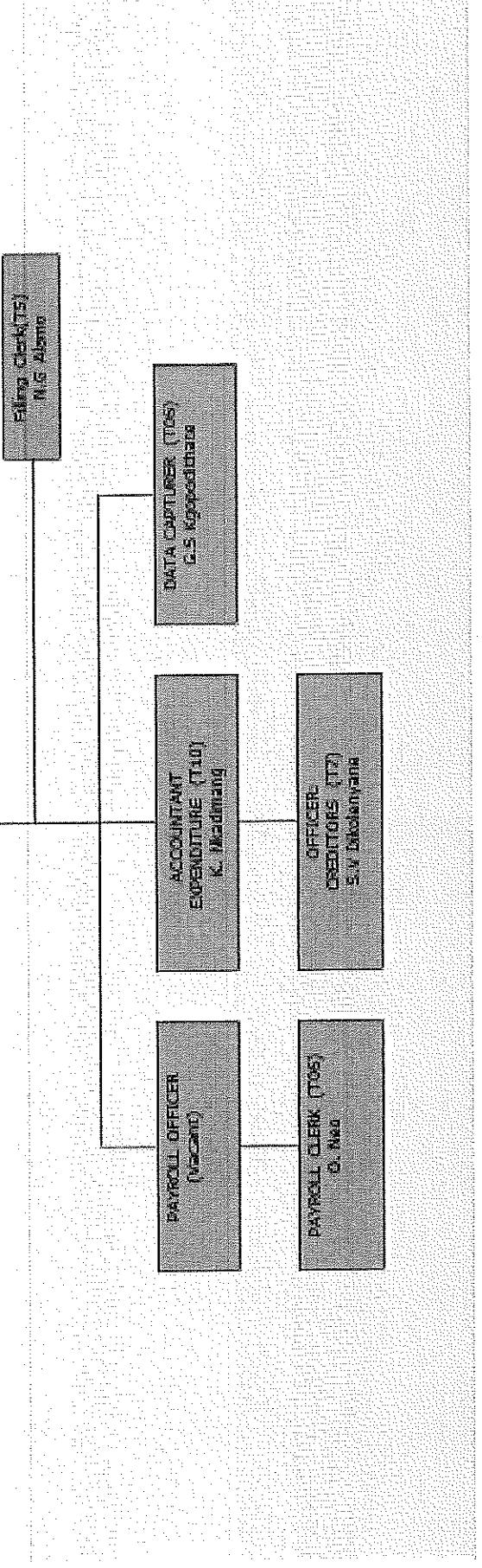
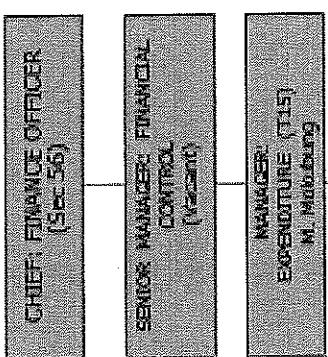
1.4.2. Departmental Organogram



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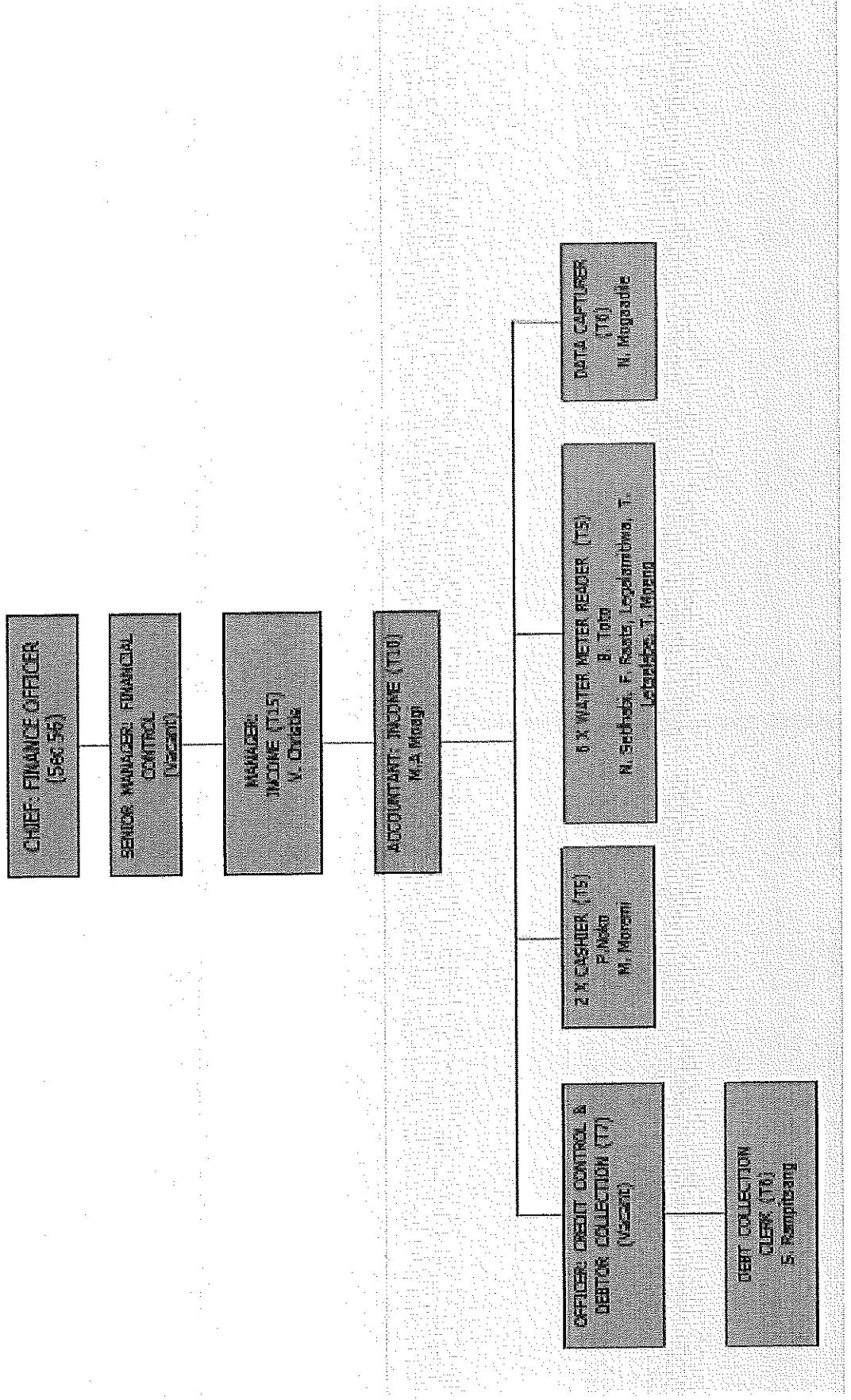
DETAILED STRUCTURE FOR FINANCIAL MANAGEMENT SERVICES (EXPENDITURE UNIT)

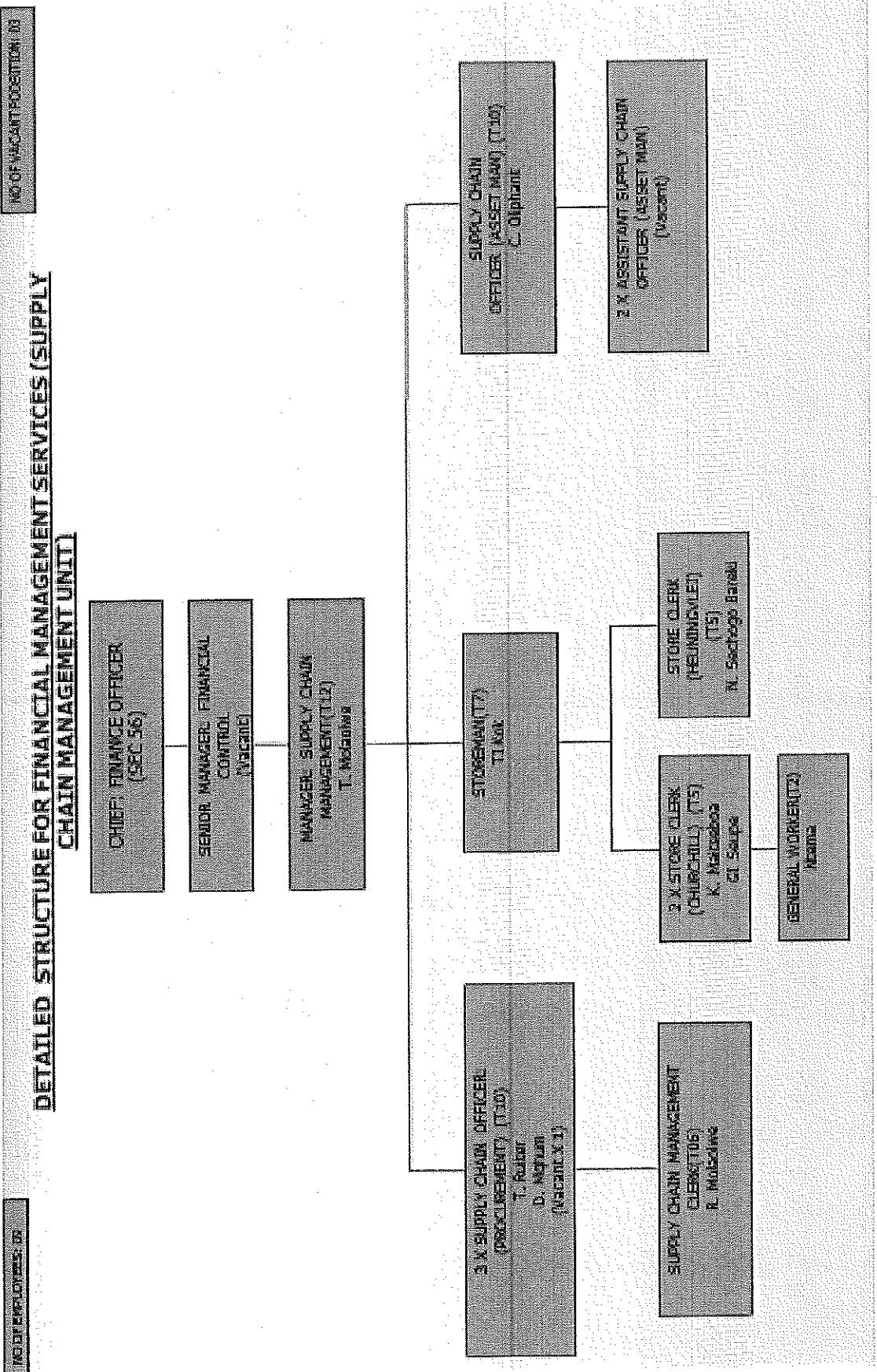
Head: Accountant



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DETAILED STRUCTURE FOR FINANCIAL MANAGEMENT SERVICES (INCOME UNIT)





1.5. FINANCIAL INFORMATION

1.5.1 The Operating Budget for the department for next Financial Year (2017/2018) is R 40,199,009.81

1.5.2 Departmental Projected Operational Expenditure

| Programme | Name of project | Budget | July | August | September | October | November | December | January | February | March | April | May | June |
|-----------------------------|------------------------------------|-----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|
| Spend for Interns | Spend for Interns | R 522 830.00 | R 43 569.17 | |
| Conferences | Conferences | R 15 000.00 | | | | R 9 000.00 | | | | | | R 6 000.00 | | |
| Internal Audit Fees | Internal Audit Fees | R 350 000.00 | R 29 166.67 | R 87 500.00 | R 87 500.00 | | | | | | | | | |
| Printing and stationary | Printing and Stationary | R 40 000.00 | R 3 333.33 | R 10 000.00 | R 10 000.00 | | | | | | | | | |
| Training | Capacity Building | R 500 000.00 | R 41 666.67 | |
| Travel and subsistence | Travel and subsistence | R 232 170.00 | R 19 347.50 | |
| Improve ICT and printers | Purchase of computers and printers | R 150 000.00 | R 150 000.00 | | | | | | | | | | | |
| Employee related cost | Purchase of IT software | R 10 827 085.44 | R 902 257.12 | |
| DBSA Loan | Employee related cost | R 784 402.00 | | | | | | | | | | | | R 392 201.00 |
| Insurance Cost | Loan Repayment | R 400 000.00 | R 33 333.33 | R 100 000.00 | R 100 000.00 | | | | | | | | | |
| Consultancy fees | Insurance cost | R 5 000 000.00 | R 416 666.67 | |
| Audit fees | Consultancy fees | R 3 270 574.39 | R 272 547.87 | |
| Audit fees | Audit fees | R 1 750 000.00 | | | | | | | | | | | | R 1 250 000.00 |
| Validation Roll | Validation Roll | R 1 500 000.00 | R 125 000.00 | R 375 000.00 | R 375 000.00 | | | | | | | | | |
| Internal Audit fees | Internal Audit fees | R 169 335.00 | R 14 111.25 | |
| Bank cost | Bank cost | R 100 000.00 | R 8 333.33 | R 25 000.00 | R 25 000.00 | | | | | | | | | |
| Capacities building | Capacities building | R 1 065.00 | | | | | | | | | | | | |
| Membership fees | Membership fees | R 500 000.00 | R 41 666.67 | |
| Travel and subsistence(FMG) | Travel and subsistence | R 60 000.00 | | | | | | | | | | | | R 60 000.00 |
| Disposal Cost | Disposal Cost | R 50 000.00 | R 50 000.00 | | | | | | | | | | | |
| Software | Software | R 100 000.00 | R 100 000.00 | | | | | | | | | | | |
| Computer and printers(FMG) | Computer and printers | | | | | | | | | | | | | |

1.5.3 Departmental Projected Revenue by vote

| Programme | Name of project | Budget | July | August | September | October | November | December | January | February | March | April | May | June |
|------------------------|---------------------------------------|--------------------|-------------------|------------------|------------------|------------------|-------------------|------------------|------------------|------------------|-------------------|------------------|------------------|------------------|
| Financial Performance/ | Property rates | 13 053 507 | 1 087 792 | 1 087 792 | 1 087 792 | 1 087 792 | 1 087 792 | 1 087 792 | 1 087 792 | 1 087 792 | 1 087 792 | 1 087 792 | 1 087 792 | 1 087 792 |
| Financial Performance/ | Interest Debtors: Outstanding | 55 000 | 4 583.33 | 4 583.33 | 4 583.33 | 4 583.33 | 4 583.33 | 4 583.33 | 4 583.33 | 4 583.33 | 4 583.33 | 4 583.33 | 4 583.33 | 4 583.33 |
| Financial Performance/ | Revenue GOV Grants & Subsidie: UNCOND | 115 072 000 | 46 028 800 | | | | | 37 973 760 | | | | 31 069 440 | | |
| Financial Performance/ | Revenue GOV Grants & Subsidie: COND | 2 145 000 | 2 145 000 | | | | | | | | | | | |
| Financial Performance/ | Revenue Tender deposits | 150 000 | 60 000 | | 45 000 | | | | | | | 25 000 | | 20 000 |
| Financial Performance/ | Revenue Clearance Certificate | 3 000 | | 1 000 | | | | | | | 2 000 | | | |
| | TOTAL | 130 478 507 | 49 266 176 | 1 152 376 | 1 093 376 | 1 137 376 | 39 056 136 | 1 092 376 | 1 094 376 | 1 092 376 | 32 186 816 | 1 092 376 | 1 112 376 | 1 092 376 |

CHAPTER 2 STRATEGIES KPI & TARGETS

1. Strategy for Each Department Objective

Manage revenue section

Implement the valuation roll during the first month for the property rates collection. On-going supplementary valuation roll will be compiled and interim valuations run for clearance certificate issuance. Updating customer information on the system for accurate billing.

Zoning applications to be processed for all properties within the municipal area.

Submit tariffs to council for approval which will be used for services charges. Application for electricity tariffs from NERSA. Establish the revenue collection rate by reconciling the revenue collected against the billing.

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Regular update of the indigent register for better provision of basic services and revenue collection. Compile a list of debts which are irrecoverable and submit to Council for write off.

Monthly reconciliation of the debtors and timeous billing

Manage Budget and Treasury section

Compile the budget and submission to council for approval and subsequent submission to National and Provincial Treasury. Making public the municipality's approved budget. Capturing the approved budget in the system and regular monitoring.

- Compilation and submission of income and expenditure reports to different stakeholders on a monthly basis.
- Train officials on the budgeting process and reporting.
- Ensure compliance with all relevant legislature requirements. Compilation and submission of all statutory reports to council and other stakeholders.

Payment of creditors within 30 days from the date of the invoice. Monthly reconciliation of the creditors, payroll and VAT.

Accurate and timeous payment of employees' salaries and third parties: Submission of employers' TAX declaration to the Receiver of Revenue.

Sustain financial management

Review and submit financial policies and make them public, i.e. publishing on the municipal website.
Compile and submit credible Annual financial statements to the Office of the AG by 30th August.
Addressing all audit queries raised by the Auditor General and compile the Audit action plan to address issues raised by the AG on the management letter.

Improve on Internal control to ensure good financial governance.

Manage supply chain management section

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Review and implementation of municipality's supply chain management policy. Train SCM officials. Appointment and training of Bid committeees. Adherence to legislation with regard to submission of reports on SCM implementation and making the reports public by advertising on the municipal website.

Compilation and regular update of the supplier database as per MFMA classification. Register and also assist local suppliers to register on the Central Supplier Database.

Manage asset management section

Establishment of an asset management unit within the municipality. Regular update of a GRAP compliant Asset register. Identification of all heritage assets within the municipality to be included on the asset register. Ensure that all municipal assets are insured and maintenance plan developed. Proper safeguarding of the municipal assets by all. Monitor the movement of assets.

Implement cash flow management

Ensure that there are reconciliations done on a monthly basis.
Investments accounts will be opened to generate extra revenue for the municipality.

Departmental Initiative Programmes and Targets (Supporting Activities & Budget)

| | Strategic Objective | KPI | Programme | Name of project | Budget | Quarter 1 | Quarter 2 | Quarter 3 | Quarter 4 |
|--|------------------------------------|---|------------------------------------|-----------------|----------------|----------------|----------------|----------------|----------------|
| Municipal Finances and Financial Viability | Promote good governance | Number of interns remunerated | Stipend for Interns | R 522 830.00 | R 130 707.50 |
| | Promote good governance | Number of Conferences attended | Conferences | R 15 000.00 | R 3 750.00 |
| | Promote good governance | Internal Audit Fees | Internal Audit Fees | R 350 000.00 | R 87 500.00 |
| | Promote good governance | Printing and stationary | Printing and Stationary | R 40 000.00 | R 10 000.00 | R 10 000.00 | R 10 000.00 | R 10 000.00 | R 10 000.00 |
| | Promote good governance | Number of interns and financial officials trained | Training | R 500 000.00 | R 125 000.00 | R 125 000.00 | R 125 000.00 | R 125 000.00 | R 125 000.00 |
| | Promote good governance | Number of workshop and meetings attended | Travel and subsistence | R 232 170.00 | R 58 042.50 |
| | Internal business perspective | Improve office equipment | Purchase of computers and Printers | 150000 | R 37 500.00 |
| | Internal business perspective | Purchase of Software | Purchase of IT software | R 335 000.00 | R 83 750.00 |
| | Manage Budget and Treasury section | Number of employee remunerated | Employee related cost | R 10 827 085.44 | R 2 706 771.36 |
| | Manage revenue section | Number of Bad debts written off | Provision for bad debts | R 3 541 547.98 | R 885 387.00 |
| Municipal Finances and Financial Viability | Internal business perspective | Number of assets depreciated | Depreciation | R 10 000 000.00 | R 2 500 000.00 |
| | Internal business perspective | Loan repaid | DBSA Loan Repayment | R 784 402.00 | R 196 100.50 |
| | Internal business perspective | Insurance cost | Insurance cost | R 400 000.00 | R 100 000.00 | R 100 000.00 | R 100 000.00 | R 100 000.00 | R 100 000.00 |
| | Manage Budget and Treasury section | Consultancy fees | Consultancy fees | R 5 000 000.00 | R 1 250 000.00 | R 1 250 000.00 | R 1 250 000.00 | R 1 250 000.00 | R 1 250 000.00 |
| | Promote good governance | Audit fees | Audit fees | R 3 270 574.39 | R 817 643.60 |
| | Manage revenue section | Number of properties valued | Valuation Roll | R 1 750 000.00 | R 437 500.00 |
| | Promote good governance | Number of internal audit reports | Internal Audit fees | R 1 500 000.00 | R 375 000.00 | R 375 000.00 | R 375 000.00 | R 375 000.00 | R 375 000.00 |
| | Manage Budget and Treasury section | Bank cost | Bank cost | R 169 335.00 | R 42 333.75 |
| | Promote good governance | Number of conference attendees | Conferences | R 100 000.00 | R 25 000.00 |
| | Promote good governance | Number of membership attendants | Membership fees | R 1 065.00 | R 266.25 |
| Municipal Asset Management | Promote good governance | Number of workshops attended | Travel and subsistence | R 500 000.00 | R 125 000.00 | R 125 000.00 | R 125 000.00 | R 125 000.00 | R 125 000.00 |
| | Manage Asset Management section | Number of assets disposed | Disposal cost | R 60 000.00 | R 15 000.00 | R 15 000.00 | R 15 000.00 | R 15 000.00 | R 15 000.00 |
| | Manage Asset Management section | Purchase of software | Software | R 50 000.00 | R 12 500.00 |
| | Manage Asset management section | Computer and printers | Computers and printers | R 100 000.00 | R 25 000.00 |
| | | | | | | | | | |

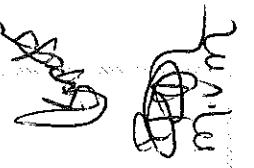
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| Corporate Objective | Key Performance Indicator | Weighting | Annual Target | Quarterly Target | | | | Portfolio of evidence |
|--|---|-----------|--|---|---|---|--|---|
| | | | | 1 st | 2 nd | 3 rd | 4 th | |
| STRATEGIES FOCUS AREA 1: GOOD GOVERNANCE AND PUBLIC PARTICIPATION | | | | | | | | |
| Improve credit ratings | Number of reports on bad debts written off. | 4 | 1 report on bad debts written off by June 2018 | Compilation of the Draft report on data cleansing and identifying potential rate payers by September 2017 | Submit draft report on data cleansing to Council by December 2017 | Implement recommendations of the report on data cleansing by March 2018 | Submit to Council a report on bad debts written off by June 2018 | 1 Complete report on accounts written off |
| Promote Good governance | Number of improved Audit reports by December 2017 | 8 | 1 Improved 2016/17 Audit Report | Preparing books for new 2016/17 annual financial statements. | Responding to all audit findings by 16 November 2017 | Submission of the Audit report to Council by March 2018 | Compiling the audit file for the prior year audit | 1 copy of AG report Acknowledgement of timely receipt of the AFS. |

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| | | | | Prior year audit file Audit Action Plan Management responses on Audit findings |
| | | | | |
| STRATEGIC FOCUS AREA 2: MUNICIPAL INSTITUTIONAL DEVELOPMENT AND TRANSFORMATION | | | | |
| | | | | |
| Number of departmental meetings held by June 2018 | 4 | 12 Departmental meetings held by June 2018 | 3 Departmental meetings held by September 2017 | 3 Departmental meetings held by December 2017 |
| Number of finance officials trained | 4 | 4 quarterly reports on training of finance officials by June 2018 | 1 report on number of finance officials trained by September 2017 | 1 report on number of finance officials trained by March 2018 |
| STRATEGIC FOCUS AREA 3: INFRASTRUCTURE AND SERVICE DELIVERY | | | | |
| | | | | |
| Increase revenue | Number of reports on the number of meter readings taken and captured | 12 reports on the number of meter readings and captured by June 2018 | 3 reports on the number of meter readings taken and captured by September 2018 | 3 reports on the number of meter readings taken and captured by December 2017 |

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|---|--|----------|--|--|---|--|---|--|
| | Number of clearance certificates issued and updated accounts | 4 | 4 quarterly reports on clearance certificates issued and updated accounts by June 2018 | 1 quarterly report on clearance certificates issued and updated accounts by September 2017 | 1 quarterly report on clearance certificates issued and updated accounts by December 2017 | 1 quarterly report on clearance certificates issued and updated accounts by March 2018 | 1 quarterly report on clearance certificates issued and updated accounts by June 2018 | 4 quarterly reports on clearance certificates issued and updated accounts. |
| STRATEGIC FOCUS AREA 4 : LOCAL ECONOMIC DEVELOPMENT(LED) | | | | | | | | |
| Adhere to Supply Chain Management processes in promoting LED and timeous payment to service providers | Number of tenders awarded benefiting the local SMEs | 4 | 10 Local SMEs benefiting from Community Services budget | At least 2 tenders or quotation awarded per annum to benefit the local economy | At least 3 tenders or quotation awarded per annum to benefit the local economy | At least 3 tenders or quotation awarded per annum to benefit the local economy | At least 2 tenders or quotation awarded per annum to benefit the local economy | Tender committee minutes and or report on awards made to local SME's |
| STRATEGIC FOCUS AREA 5 : FINANCIAL VIABILITY AND MANAGEMENT | | | | | | | | |
| Manage revenue section | Timeous and accurate billing | 4 | 12 monthly reports on timeous billing and submission of accounts by end of June 2018 | 3 monthly reports on timeous billing and submission of accounts by end of September 2017 | 3 monthly reports on timeous billing and submission of accounts by end of December 2017 | 3 monthly reports on timeous billing and submission of accounts by end of March 2018 | 3 monthly reports on timeous billing and submission of accounts by end of June 2018 | 12 monthly reports on timeous billing and submission of accounts |
| | Number of reports on debtors' reconciliation performed. | 2 | 12 debtors reconciliation reports performed by June 2018 | 3 debtors reconciliation reports by September 2017 | 3 debtors reconciliation reports by December 2017 | 3 debtors reconciliation reports by March 2018 | 3 debtors reconciliation reports by May 2018 | 12 debtors reconciliation reports |

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| Number of interim property rates reports on supplementary valuation rolls completed and submitted. | 1 | | 1 report on Interim property rates run by June 2018. | 1 consolidated property rates report on the supplementary valuation roll |
| Updated Indigent register | 1 | | 1 completed indigent register submitted to Council for approval by May 2018 | 1 completed indigent register submitted to Council |
| Manage Budget and Treasury section | 3 | 1 credible budget compiled and submitted to council, National and Provincial Treasury by September 2017. | 1 Budget locking certificate submitted to National and Provincial Treasury by February 2018 | 1 Adjustment and final budget document, 1 budget locking certificate and proof of submission to Council, National and Provincial Treasury |
| | 4 | 12 reports of section 71, Monthly budget statement and salaries submitted to the Mayor, Council and National and Provincial Treasury by June 2018 | 3 reports of section 71, Monthly budget statement and salaries submitted to Mayor, Council and National and Provincial Treasury by December 2017 | 3 reports of section 71, Monthly budget statement and salaries submitted to Mayor, Council and National and Provincial Treasury by March 2018 |



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| | Number of MFMA quarterly reports compiled and submitted to Council and National and Provincial Treasury (ME, BM, LTC, MFM implementation plan) | 4 | 4 reports each (ME, BM, LTC, MFM implementation plan)submitted to Council and National and Provincial Treasury by June 2018 | 1 report each (ME, BM, LTC, MFM implementation plan)submitted to Council and National and Provincial Treasury by December 2017 | 1 report each (ME, BM, LTC, MFM implementation plan)submitted to Council and National and Provincial Treasury by March 2018 | 1 report each (ME, BM, LTC, MFM implementation plan)submitted to Council and National and Provincial Treasury by June 2018 | 1 report each (ME, BM, LTC, MFM implementation plan)submitted to Council and National and Provincial Treasury by June 2018 | 4 reports each (ME, BM, LTC, MFM implementation plan)submitted to Council and National and Provincial Treasury by June 2018 |
| | Number of sec 52 reports on the implementation of the budget and financial affairs of the municipality submitted to council | 2 | 4 quarterly reports on sec 52 reports on the implementation of the budget and financial affairs of the municipality submitted to Council by June 2018 | 1 quarterly report on sec 52 report on the implementation of the budget and financial affairs of the municipality submitted to Council by December 2017 | 1 quarterly report on sec 52 report on the implementation of the budget and financial affairs of the municipality submitted to Council by March 2018 | 1 quarterly report on sec 52 report on the implementation of the budget and financial affairs of the municipality submitted to Council by December 2017 | 1 quarterly report on sec 52 report on the implementation of the budget and financial affairs of the municipality submitted to Council by June 2018 | 4 quarterly reports and proof of submission to council. |
| | Number of reports on withdrawals submitted to Council, NT, PT and AG | 2 | 4 reports on withdrawals submitted to Council, National and Provincial Treasury by June 2018 | 1 report on withdrawals submitted to Council, National and Provincial Treasury by September 2017 | 1 report on withdrawals submitted to Council, National and Provincial Treasury by December 2017 | 1 report on withdrawals submitted to Council, National and Provincial Treasury by March 2018 | 1 report on withdrawals submitted to Council, National and Provincial Treasury by June 2018 | 4 reports on withdrawals and proof of submission to council, National and Provincial Treasury |

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| Number of conditional grants expenditure reports submitted to council, PT, NT(FMG, MIG, EPWP, WSOG, O & M, MSIG RBIG and MWIG) | 4 | 12 reports each on conditional grants expenditure reports submitted to council, PT, NT(FMG, MIG, EPWP, WSOG, O & M, MSIG RBIG and MWIG) by June 2018 | 3 reports each on conditional grants expenditure reports submitted to council, PT, NT(FMG, MIG, EPWP, WSOG, O & M, MSIG, RBIG and MWIG) by March 2018 | 3 reports each on conditional grants expenditure reports submitted to council, PT, NT(FMG, MIG, EPWP, WSOG, O & M, MSIG, RBIG and MWIG) by June 2018 | 3 reports each on conditional grants expenditure reports submitted to council, PT, NT(FMG, MIG, EPWP, WSOG, O & M, MSIG, RBIG and MWIG) by June 2018 | 12 reports each on conditional grants expenditure reports submitted to council, Treasury(Provincial and National) and proof of submission |
| Number of system of delegations developed and reviewed. | 1 | 1 report of system of delegations reviewed by September 2017 | 1 report of system of delegations reviewed by September 2017 | 1 report of system of delegations reviewed by September 2017 | 1 report of system of delegations reviewed by September 2017 | 1 report of system of delegations reviewed and submitted to Council, Provincial and National Treasury |
| Number of reports on the payment of creditors within 30 days. | 2 | 12 reports on the payment of creditors within 30 days by June 2018 | 3 reports on the payment of creditors within 30 days by September 2017 | 3 reports on the payment of creditors within 30 days by December 2017 | 3 reports on the payment of creditors within 30 days by March 2018 | 12 monthly system generated reports (PV03) |

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| | Submission of bank account to Treasury and Office of the Auditor General by June 2018 as per MFMA 9(b) | 1 | 1 report on the municipal bank account submitted to Treasury and Office of the Auditor General by June 2017 | 1 report on the municipal bank account submitted to Treasury and Office of the Auditor General by June 2018 | 1 report on the municipal bank account submitted to Treasury and Office of the Auditor General and proof of submissions.(email) | |
| | Number of reports on investment made and submitted to Council | 4 | 4 quarterly reports on investments made and submitted to council by August 2018 | 1 quarterly report on investments made and submitted to council by October 2017 | 1 quarterly report on investments made and submitted to council by April 2018 | 1 quarterly report on investments made and submitted to council by August 2018 |
| | Manage supply chain management section | 4 | Number of reports for the contracts awarded submitted to council | 3 reports for the contracts awarded submitted to council by June 2018 | 3 reports for the contracts awarded submitted to council by September 2017 | 3 reports for the contracts awarded submitted to council by March 2018 |
| | | | | | | 3 reports for the contracts awarded submitted to council by December 2017 |
| | | | | | | 3 reports for the contracts awarded submitted to council by June 2018 |
| | | | | | | 12 reports on contracts awarded and submitted to council. |
| | | | | | | Council resolution and minutes |
| | | | | | | Copies of Appointment letters of Bid committees |
| | | | | | | Proof of training and attendance register. |

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| | Number of reports on the verification and update of suppliers database | 2 | 4 reports on the verification and update of suppliers database by June 2018 | 1 report on the verification and update of suppliers database by September 2017 | 1 report on the verification and update of suppliers database by December 2017 | 1 report on the verification and update of suppliers database by March 2018 | 1 report on the verification and update of suppliers database by June 2018 | 1 report on the verification and update of suppliers database by June 2018 |
| | Number of reports on the publication of contracts awarded on the municipal and Treasury website | 4 | 4 reports on the publication of contracts awarded on the municipal website by June 2018 | 1 report on the publication of contracts awarded on the municipal website by September 2017 | 1 report on the publication of contracts awarded on the municipal website by December 2017 | 1 report on the publication of contracts awarded on the municipal website by March 2018 | 1 report on the publication of contracts awarded on the municipal website by June 2018 | 1 report on the publication of contracts awarded on the municipal website by June 2018 |
| Manage Asset management section | Number of reports on the update of GRAP compliant Asset register compiled and submitted to AG | 1 | 1 report on the update of GRAP compliant Asset register completed and submitted to AG | 1 report on the update of GRAP compliant Asset register completed and submitted to AG | 1 report on the update of GRAP compliant Asset register completed and submitted to AG | 1 report on the update of GRAP compliant Asset register completed and submitted to AG | 1 report on the audit of heritage assets submitted to Council by June 2018 | Report on the audit and identification of heritage asset |
| | Number of reports on audit of heritage assets | 2 | | | | | 1 report submitted on the audit of heritage asset to Council by June 2018 | m.v.m R.W |

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|--------------------------------|---|--|--|--|
| | Number of reports on disposal and removal of assets on the Asset register | 1 report on disposal and removal of assets from the asset register submitted to Council by June 2018 | 1 report on disposal and removal of assets from the asset register submitted to Council by June 2018 | Report on the disposal and removal of assets from Asset register and proof of submission to council |
| | Number of reports on inventory stock count performed | 12 monthly reports on inventory stock count performed by June 2018 | 3 Monthly reports on inventory stock counts performed by September 2017 | 1 report on disposal and removal of assets from the asset register submitted to Council by June 2018 |
| Implement cash flow management | Number of monthly reconciliations performed on Cashbook and bank | 12 monthly cashbook and bank reconciliation reports each by June 2018 | 3 monthly cashbook and bank reconciliation reports each by December 2017 | 3 Monthly reports on inventory stock counts performed by March 2018 |
| | Number of monthly reconciliations performed on VAT | 12 monthly VAT reconciliation reports each by June 2018 | 3 monthly VAT reconciliation reports each by September 2017 | 3 Monthly reports on inventory stock counts performed by June 2018 |
| | Number of monthly reconciliations performed on Creditors. | 12 monthly creditors reconciliation reports each by June 2018 | 3 monthly creditors reconciliation reports each by September 2017 | 3 monthly cashbook and bank reconciliation reports |
| | | | | 12 monthly cashbook and bank reconciliation reports |

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|---|----------|---|---|--|---|--|---|
| Number of monthly reconciliations performed on Payroll. | 2 | 12 monthly payroll reconciliation reports each by June 2018 | 3 monthly payroll reconciliation reports each by September 2017 | 3 monthly payroll reconciliation reports each by December 2017 | 3 monthly payroll reconciliation reports each by March 2018 | 3 monthly payroll reconciliation reports each by June 2018 | 12 monthly cashbook and bank reconciliation reports |
|---|----------|---|---|--|---|--|---|

Personal Development Plan of: MRS B.D MOTLHAPING

| 1. Skills / Performance Gap (in order of priority) | 2. Outcomes Expected (measurable indicators: quantity, quality and time frames) | 3. Suggested training and / or development activity | 4. Suggested mode of delivery | 5. Suggested Time Frames | 6. Work opportunity created to practice skill / development area | 7. Support Person |
|---|---|--|--|---------------------------------|---|-----------------------------|
| Appraise Performance of Managers | The manager will be able to enter into performance agreements with all managers reporting to him / her, appraise them against set criteria, within relevant time frames | A course containing theoretical and practical application with coaching in the workplace | External provider, in line with identified unit standard and not exceeding R 6 000 | 6 months | Appraisal of managers reporting to the MM | Municipal Manager: Training |
| Advance Project management | Improve project management | Enrolment with institution of higher learning | Attendance | 6 months | Strategic | Municipal Manager |
| Excel on steroids | Improve analytical skill | Enrolment with an institution providing the course | Full time attendance for the duration of the course | 2 – 3 days | Strategic | Municipal Manager |

CHIEF FINANCIAL OFFICER

Signature: 

ACTING MUNICIPAL MANAGER

Signature: 


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